

## Partners In Compliance Management

### INTRODUCING THE PARTNERS IN COMPLIANCE MANAGEMENT WEBSITE

As homecare providers, clinicians, and sleep lab staff deal with the challenges of tracking patient compliance and managing their patients' compliance requirements, they are turning more and more to manufacturers for products, knowledge, and services. With that in mind, Philips Respironics recently launched the Partners in Compliance Management website which is designed for healthcare team members involved in patient compliance management. The site can be accessed at: [www.sleepapnea.com/picm](http://www.sleepapnea.com/picm)

### WHAT INFORMATION CAN BE FOUND ON THE WEBSITE?

The website has three focused areas: a Resource Center, Best Practices and Protocols, and Training. Educational and product-oriented videos, documents, and tools have been posted to the website in easy-to-access sections.

If a customer is interested in learning more about the EncoreAnywhere patient management system, the System One therapy device, or our available modem solutions, materials can be found within the resource center. If a customer wants more information on reimbursement coding and coverage, or wants to learn details about topics such as our bi-level rescue program or motivation enhancement therapy, documents are located within our "Best Practices & Protocols" section. These documents are designed to help customers achieve a simplified, systematic approach to managing their patients' compliance requirements, and help increase staff efficiency.

The Training section of the website offers webinars, audio tutorials, and videos that help walk customers through the specific capabilities of the EncoreAnywhere web-based patient compliance system in order to maximize the efficiency of tracking patient compliance.

### NEW TOOLS TO HELP WITH PATIENT COMPLIANCE MANAGEMENT

Three training videos that walk a patient through the process of setting up a modem with a therapy device in the home were

recently added to the Training section of the website. Another new tool, an interactive modem calculator, also was recently added to the Resource section. The videos guide a patient through the process of setting up an in-home wired or wireless network connection, or a pulse oximetry connection to the therapy device.

The interactive calculator offers customers an easy method for assessing the savings that can be achieved when modems are used to transmit patient data from a therapy device. New tools and materials will be added to the website on an ongoing basis as they are developed.

### WHAT ARE SOME OF THE BIGGEST CHALLENGES IN PATIENT COMPLIANCE MANAGEMENT?

One of the biggest challenges is simply being able to validate if patients are being compliant with their sleep therapy. Other challenges include knowing when reimbursement criteria has been met and facilitating staff efficiency while maintaining a viable patient compliance management program. As an ally and resource to our customers, we offer products, technologies, and solutions such as the Partners in Compliance Management website, to help meet these challenges.

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